# Message Text

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E FOR COOPER; EUR FOR HARTMAN AND ALBRECHT; EB FOR KATZ AND BOEKER

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E.O. 11652: N/A TAGS: OECD, ECON

SUBJECT: OECD EXECUTIVE COMMITTEE IN SPECIAL SESSION (XCSS): SUMMARY OF SECRETARIAT NOTE ON GLOBAL

APPROACH

REF: OECD PARIS 4804

1. SUMMARY AND INTRODUCTION: THIS CABLE SUMMARIZES (FROM NEARLY FINAL DRAFT) SECRETARIAT PAPER FOR XCSS ITEM "ECONOMIC RELATIONS BETWEEN MEMBER COUNTRIES: A GLOBAL APPROACH". THIS PAPER SEEKS TO CONCENTRATE XCSS DISCUSSION ON INTERRELATIONS AMONG INDIVIDUAL PROBLEMS RELATED TO THE OECD MID-TERM ECONOMIC STRATEGY. AS MISSION REPORTED IN REFTEL, SECRETARY LIMITED OFFICIAL USE

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GENERAL SEES XCSS TOGETHER WITH EPC AND WP-3 AS ALL EXPLORING THESE INTERLINKAGES FROM THEIR PARTICULAR PERSPECTIVES. SEPTELS SUMMARIZE PAPERS FOR EPC AND WP-3. THE STATED OBJECTIVE FOR THE XCSS DISCUSSION IS TO HELP PREPARE AN OVERALL ASSESSMENT FOR THE OECD MINISTERIAL OF THE AREAS IN WHICH THE SUCCESSFUL IMPLEMENTATION OF THE MID-TERM STRATEGY WOULD REQUIRE

AN ADJUSTMENT OF NATIONAL POLICIES OR A CLARIFICATION AND STRENGTHENING OF THE UNDERSTANDINGS AMONG MEMBER COUNTRIES ON OBJECTIVES AND METHODS. END SUMMARY AND INTRODUCTION.

- 2. AFTER THE OPENING SECTION OF THE PAPER, IN WHICH THE MID-TERM STRATEGY IS BRIEFLY DESCRIBED AND OBSTACLES WHICH HAVE DEVELOPED IN THE LAST SIX MONTHS TO ITS EFFECTIVE IMPLEMENTATION ARE MENTIONED, THE PAPER PRESENTS THE ISSUES IN TERMS OF SIX GENERAL CATEGORIES INTO WHICH THE REMAINDER OF THE PAPER IS ORGANIZED. THESE SIX CATEGORIES ARE:
  - (1) GROWTH AND PRICE STABILITY
  - (2) BALANCE OF PAYMENTS ADJUSTMENT AND FINANCING
  - (3) TRADE POLICY
  - (4) COOPERATIVE ACTION ON SECT ORAL PROBLEMS
  - (5) ENERGY
  - (6) FINANCIAL COOPERATION WITH THE DEVELOPING COUNTRIES
- 3. GROWTH AND PRICE STABILITY

THE NOTE PROPOSES THAT THE XCSS DISCUSSION OPEN LIMITED OFFICIAL USE

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WITH A REPORT ON THE EPC DISCUSSION, WHICH WILL HAVE TAKEN PLACE. THE NOTE THEN DESCRIBES THE OVERALL ECONOMIC SITUATION (NATURALLY IN LESS DETAIL THAN IN THE EPC PAPERS) AS INVOLVING THE FOLLOWING FACTORS:

- (A) THE INFLATION RATE HAS BEEN ABOUT HALVED TO BELOW 8 PERCENT IN THE SECOND HALF OF 1976, BUT THE EXPECTATION IS THAT IT WILL STAY IN THAT RANGE IN 1977.
- (B) THE RATE OF GROWTH HAS SLOWED IN THE SECOND HALF OF 1976 AND THE LIKELIHOOD IS THAT GROWTH WILL IN THE COMING YEAR REMAIN BELOW THE TARGET RATE FOR THE MID-TERM STRATEGY.
- (C) THESE DEVELOPMENTS REFLECT CAUTIOUS EX-PANSIONARY POLICIES IN THE STRONGER COUNTRIES AS WELL AS THE ECONOMIC CONSTRAINTS IN THE ECONOMICALLY WEAKER ONES.

### (D) UNEMPLOYMENT HAS STARTED TO RISE AGAIN

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AND COULD GO ABOVE THE PREVIOUS 5 1/2 PERCENT HIGH.

(E) TH E LONGER DEMAND CONTINUES SLACK
THE MORE BUSINESS INVESTMENT WILL BE DISCOURAGED.

THE NOTE CONCLUDES THIS SECTION BY CALLING FOR MODERATE STIMULUS IN SOME MEMBER COUNTRIES (WHICH WOULD EASE PROTECTIONIST PRESSURES AND BALANCE OF PAYMENTS DIFFICULTIES), FOR CONTINUED PRUDENCE TO AVOID REKINDLING INFLATIONARY PRESSURES, AND FOR SELECTIVE AND SECTORAL POLICIES TO REDUCE THE RISKS OF UNFORESEEN COST OR PRICE SHOCKS, TO INCREASE THE EMPLOYMENT CONTENT OF ANY GIVEN INCREASE IN OVERALL DEMAND, AND TO ENSURE THAT TAX, REGULATORY, AND OTHER PUBLIC MEASURES BE FRAMED IN SUCH A WAY AS TO MINIMIZE THEIR INFLATIONARY EFFECTS.

4. BALANCE OF PAYMENTS ADJUSTMENT AND FINANCING LIMITED OFFICIAL USE

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WHILE IN AGGREGATE GLOBAL TERMS THE OIL DEFICIT LOOKS MANAGEABLE IT IS LESS SO IF SEEN FROM A DIS-AGGREGATED POINT OF VIEW. THE NOTE CONTRASTS THE POSITION OF SIX STRONG CURRENCY OECD COUNTRIES WHICH HAVE RUN A CUMULATIVE SURPLUS OF ABOUT 40 BILLION DOLLARS WITH THE SITUATION OF A GROUP OF WEAKER OECD COUNTRIES WHO HAVE BEEN RUNNING A 90 BILLION DOLLAR DEFICIT. FOR THE YEAR AHEAD, OECD FORECASTS A SURPLUS OF 5 BILLION FOR THE SIX STRONG COUNTRIES AS AGAINST A DEFICIT OF 20 BILLION FOR THE GROUP OF WEAK COUN-TRIES. THE RELATIVE EXTERNAL FINANCIAL POSITIONS OF COUNTRIES SINCE THE OIL PROBLEM DEVELOPED HAS REMAINED QUITE CONSTANT, A SITUATION WHICH IS NOT SUSTAINABLE. A SUSTAINABLE PATTERN WOULD REQUIRE A REDISTRIBUTION OF THE DEFICIT ENTAILING STRICT DOMESTIC POLICIES IN THE CHRONIC DEFICIT COUNTRIES AND READINESS IN THE STRONG COUNTRIES TO SEE A REASONABLY RAPID INCREASE IN DOMESTIC DEMAND. THIS WOULD HELP THE WEAKER COUN-TRIES BY ENCOURAGING EXPORT LED GROWTH, WOULD REDUCE PROTECTIONIST PRESSURES AMONG THEM, AND WOULD ALSO BENEFIT THE NON-OIL PRODUCING LDCS.

AS A SEPARATE POINT THE SECRETARIAT NOTES THAT WHILE FINANCING HAS BEEN ARRANGED RATHER WELL UNTIL NOW, THE SITUATION MAY BE INSECURE IN THE FUTURE. THIS SITUATION RAISES THE DANGER OF POSSIBLE TRADE OR CAPITAL RESTRICTIONS, OR COMPETITIVE MANIPULATION OF EXCHANGE RATES BY COUNTRIES WHOSE FINANCING PROSPECTS ARE DOUBTFUL, ACTIONS WHICH COULD RESULT IN A CYCLE OF RETALIATORY MEASURES BY OTHERS. THUS THE NEED FOR THE FINANCIAL SUPPORT FUND HAS INCREASED, AND THERE IS ALSO A NEED TO STRENGTHEN THE IMF BY ADDING TO ITS LIQUIDITY.

5. TRADE: PAPER SUGGESTS XCSS WILL WISH TO TAKE LIMITED OFFICIAL USE

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STOCK OF SITUATION REGARDING THE FUTURE OF THE TRADE PLEDGE AGAINST THE BACKGROUND OF INTERLOCKING QUESTIONS OF GROWTH, PRICE STABILITY, BOP ADJUSTMENT AND FINANCING, AND SECTORAL PROBLEMS. NOTING THAT THE PAUSE IN ECONOMIC RECOVERY HAS REDUCED GROWTH IN WORLD TRADE AND THAT BOP ADJUSTMENT HAS PROCEEDED SLOWLY, THE SECRETARIAT SEES SIGNS OF RISING EFFORTS TO LIMIT

INTERNATIONAL COMPETITION, CHARACTERIZED BY EXCESSIVE FOCUSING ON BILATERAL TRADE BALANCES AND PRESSURE BY INDUSTRIAL INTERESTS FOR SPECIAL PROTECTION. PAPER SUGGESTS THAT BEST DEFENSE AGAINST RESTRICTIONS ON TRADE AND CURRENT ACCOUNT TRANSACTIONS WILL BE REASONABLY EXPANSIONARY CLIMATE IN OECD AREA AS WHOLE AND PROGRESSIVE REDUCTION OF STRIKING DIVERGENCES IN PERFORMANCE BETWEEN INDIVIDUAL COUNTRIES. IT STRESSES IN ADDITION, HOWEVER, THAT THERE IS NO LESS NEED NOW TO FORESTALL THE THREAT POSED TO GROWTH AND PRICE STABILITY BY RESTRICTIVE TRADE PRACTICES THAN THERE WAS IN 1974

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WHEN THE TRADE PLEDGE WAS ADOPTED, AND MENTIONS THE POTENTIAL FOR RETALIATION WHEN UNEMPLOYMENT IS HIGH EVERYWHERE.

6. SECTORAL PROBLEMS. SECRETARIAT OBSERVES THAT DIFFICULTIES ENCOUNTERED BY CERTAIN INDUSTRIAL SECTORS AS ECONOMIC RECOVERY HAS FALLEN BEHIND SCHEDULE HAVE BEEN ONE OF MAIN SOURCES OF GROWING PROTECTIONIST PRESSURES, AND PROPOSES XCSS MAY WISH TO REVIEW THE ADEQUACY OF EXISTING ARRANGEMENTS TO DEAL WITH SECTORAL PROBLEMS. PAPER DIVIDES THESE INTO THREE

DIFFERENT CATEGORIES. FOR SHIPBUILDING, AIRCRAFT, AND STEEL, MAIN PROBLEM IS OVER-INVESTMENT AND CHANGES IN COMPOSITION OF FINAL DEMAND, AND BEST APPROACH IS THROUGH COOPERATIVE ACTION OF OECD MEMBER COUNTRIES. FOR TEXTILES, FOOTWEAR, MOTOR VEHICLES, AND ELECTRICAL APPLIANCES, UNDERLYING CHANGES IN COMPARATIVE ADVANTAGE BETWEEN HIGH AND LOW-WAGE COUNTRIES SEEM TO BE THE ROOT OF THE TROUBLE. THE MAIN NEED HERE IS FOR LIMITED OFFICIAL USE

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ENERGETIC ADJUSTMENT POLICIES WITHIN THE FRAMEWORK OF A MULTILATERAL UNDERSTANDING OF THE DESIRABILITY OF PROVIDING EXPANDING EXPORT MARKETS FOR LDC'S. FOR A THIRD GROUP OF INDUSTRIES (SOME NON-FERROUS METALS, PULP AND PAPER, BASIC CHEMICALS), PROBLEM IS ONE OF INSUFFICIENT INVESTMENT STEMMING FROM ECONOMIC AND POLITICAL RISK FACTORS, HIGH UNIT COSTS, AND LONG LEAD TIMES. IN THESE SECTORS, SUDDEN ACCELERATION OF FINAL DEMAND COULD RUN INTO SUPPLY BOTTLENECKS AND LEAD TO EXPORT RESTRICTIONS. SECRETARIAT SUGGESTS THERE MAY BE A NEED HERE FOR COOPERATIVE ACTION TO REDUCE THE RISK OF LONG-TERM INVESTMENT IN POLITICALLY INSECURE AREAS AND IMPROVE THE AVAILABILITY OF FINANC-ING AND RISK CAPITAL. IN ADDITION IT IS PROPOSED SOME ATTENTION BE GIVEN TO THE SALUTARY EFFECT WHICH COMMODITY POLICIES AIMING AT INCREASING MARKET STABILITY AND REDUCING INFLATION WOULD HAVE ON SUCH INDUSTRIES.

- 7. ENERGY: PAPER NOTES THAT REDUCTION OF OECD VULNERABILITY TO FURTHER INCREASES IN WORLD OIL PRICES HAS NOT PROCEEDED RAPIDLY ENOUGH AND THAT FURTHER STRONG MEASURES ARE REQUIRED. IT IS SUGGESTED THAT SUCH ACTION WOULD GIVE AN APPRECIABLE BOOST TO THE CONFIDENCE NEEDED TO UNDERPIN FUTURE ECONOMIC EXPANSION.
- 8. FINANCIAL COOPERATION WITH LDC'S: CHARACTERIZING THE CURRENT FINANCIAL PROBLEMS OF THE NON-OIL LDC'S AS SERIOUS BUT MANAGEABLE, SECRETARIAT CAUTIONS THAT AVOIDANCE OF LARGE SCALE DEBT RESTRUCTURING WILL DEPEND ON EFFECTIVE LDC DOMESTIC POLICIES, IMPROVED EXPORT PROSPECTS, AND ADEQUATE EXTERNAL FINANCING FACILITIES. PAPER SUGGESTS XCSS MAY WANT TO DISCUSS SCOPE FOR STRENGTHENED COOPERATION WITH LDC'S IN CONTEXT OF GENERAL ECONOMIC AND FINANCIAL SITUATION. PROSPECTS OF POORER LDC'S WILL DEPEND CRITICALLY ON INCREASED LIMITED OFFICIAL USE

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ODA FLOWS AND BETTER EXPORT PROSPECTS, WHILE FOR THE MIDDLE-INCOME LDC'S IT IS IMPORTANT TO CONSIDER POSSIBILITIES FOR INCREASING LONG-TERM DEVELOPMENT FINANCING. SPECIFIC SUGGESTIONS INCLUDE INCREASING THE LENDING CAPACITY OF THE WORLD BANK, BETTER ACCESS TO DC CAPITAL MARKETS, AND MEASURES TO PROMOTE DIRECT INVESTMENT. EXPLORATION OF POTENTIAL FOR MORE DIRECT FINANCIAL COOPERATION WITH THESE COUNTRIES (COFINANCING AND TRILATERAL ARRANGEMENTS WITH OPEC, GOVERNMENT GUARANTEES AND DIRECT LOANS) IS ALSO ADVOCATED. PAPER NOTES THAT OECD HAS IN PAST REJECTED IDEA OF LINK BETWEEN AID FLOW DECISIONS AND BOP ADJUSTMENT NEEDS, BUT SUGGESTS THAT IN PRESENT CIRCUMSTANCES STRONGEST COUNTRIES SHOULD MAKE SPECIAL EFFORTS TO INCREASE AID FLOWS OR, AS A MINIMUM, SHOULD NOT BE AMONG THE LAGGARD IN GIVING AID. SUCH ACTION, IT IS ARGUED, WOULD HELP LDC'S AND AT SAME TIME STIMULATE EXPORT-LED GROWTH IN OECD ITSELF. TURNER

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